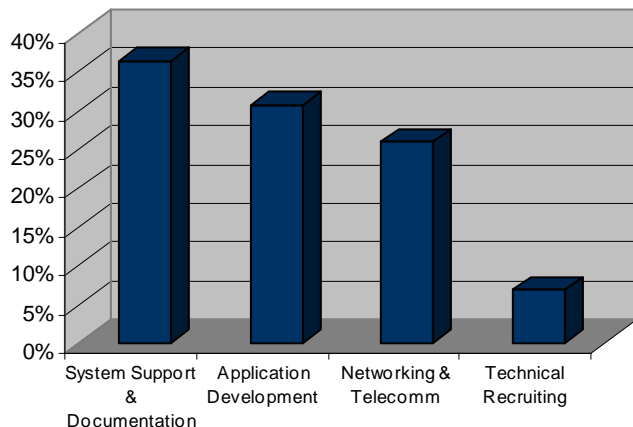


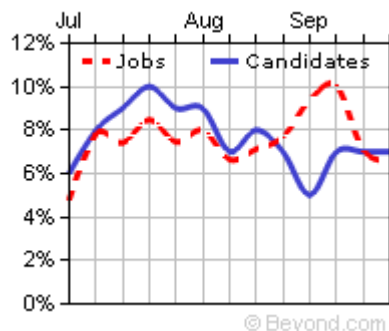
## Information Technology Channel

### 3Q08 Industry Outlook

#### Candidate Breakdown – Percentage of Industry Information Technology



#### Information Technology Employment Trends (Percentage of Network – July 2008 to September 2008)



#### Information Technology Employment Forecast (Source: Bureau of Labor Statistics: Occupational Outlook Handbook, 2008-2009)

- Computer Software Engineers will generate about 324,000 new jobs, over the projections decade of 2006-2016, one of the largest employment increases of any occupation.
- The computer scientists and database administrators occupation is expected to grow 37 percent from 2006 to 2016, [much faster than average](#) for all occupations.

#### Quarterly Channel Statistics

Active Resumes*	867,043
Jobs Posted	132,319
Channel Sites	299
Email Contacts	1,667,872

#### Monthly Channel Statistics

Job Views	495,141
Online Applications	73,557
New Resumes	11,936

#### Most Popular Candidate Titles (%)

1. Help Desk Specialist (9.70)
2. Computer Programmer (8.23)
3. Computer Operator (7.07)
4. Network Administrator (6.80)
5. Software Engineer (6.63)
6. System Administrator (6.46)
7. Business Analyst (4.77)
8. Project Manager (4.60)
9. Network Installer (4.24)
10. Web Developer (4.14)

#### Cities with the Most Jobs Posted

1. New York, NY
2. San Jose, CA
3. Seattle, WA
4. San Francisco, CA
5. Los Angeles, CA

\*Includes only one resume per candidate

### We can help you can effectively reach this candidate pool.

Beyond.com, Inc. is the world's largest network of niche career communities, powering thousands of geographic and industry-specific sites. The Beyond.com Network is comprised of many distinct channels, each represented by a premier career destination and backed by a powerful group of associated communities.

By providing highly-relevant industry information and career opportunities, the Beyond.com Information Technology Channel attracts thousands of active and passive candidates each month. You can effectively target and hire these qualified and skilled industry professionals with our powerful recruitment solutions, including:

- Job Posting Packages
- E-Mail Marketing
- Banner Advertising
- Job Alert & Newsletter Sponsorships
- Featured Company Profiles



## The Beyond.com Network

We power thousands of industry, local and specialty career sites and connect users across all sites through a single destination – Beyond.com. As a result, our employers benefit from the undisputed quality of a niche job board combined with the expansive coverage of a national job board. To view a complete list of Beyond.com Network sites, please visit [www.Beyond.com/Channels](http://www.Beyond.com/Channels).

Top 10 States for New Candidates (%)
1. Texas (10.98)
2. Florida (10.03)
3. California (9.78)
4. Georgia (5.94)
5. New York (4.69)
6. North Carolina (4.61)
7. Illinois (4.21)
8. New Jersey (4.13)
9. Pennsylvania (4.1)
10. New Jersey (3.88)

IT Skills	Candidates
Hardware	157,167
C++	128,745
HTML	100,600
Java	87,722
UNIX	86,283
Oracle	73,046
Cisco	51,895
ASP	51,062
XML	47,723
SQL Server	43,047

### City Sites

PhillyJobs.com	ManhattanJobs.com	SeattleJobs.com
AtlantaCareerPath.com	BeyondLosAngeles.com	PhoenixJobs.com
BostonJobsite.com	ChicagoCareerSite.com	SanFranciscoGigs.com

### Industry Sites



## Key Information Technology Demographics

Beyond.com recruitment solutions are the best way for your company to tap into a highly-talented, knowledgeable and fresh candidate pool. As you can see, 55% of our network candidates have a 4 year college degree or higher, 42% have 10 or more years of experience, 8% have obtained security clearance, and 54% have chosen the Beyond.com Network within the first 2 weeks of their job search.

Experience Level	%
Less than 1 year	10.96
1-3 Years	14.45
3-5 Years	11.41
5-10 Years	21.29
10-15 Years	15.67
15-20 Years	11.89
21+ Years	14.31

Security Clearance	%
Active Confidential	2.91
Active Secret	1.09
Active Top Secret	0.33
Active Top Secret/SCI	0.31
Inactive Confidential	0.48
Inactive Secret	1.47
Inactive Top Secret	0.58
Inactive Top Secret/SCI	0.47

Educational Background	%
Post Graduate Degree	12.99
4 Year College Degree	41.85
2 Year College Degree	16.21
Some College	22.24
High School Diploma	6.70

Length of Job Search	%
Just Started	41.88
2 Weeks	12.18
4 Weeks	10.41
6 Weeks	5.75
2 Months	7.05
3 Months	7.25
6 Months	5.68
9 Months	1.64
12 Months	1.05
Over 1 Year	7.10

## Start with Us...

Beyond.com will help maximize your campaign today. Contact us now at [Employer@Beyond.com](mailto:Employer@Beyond.com) or by dialing 1-866-694-5627 and *Go Beyond!*