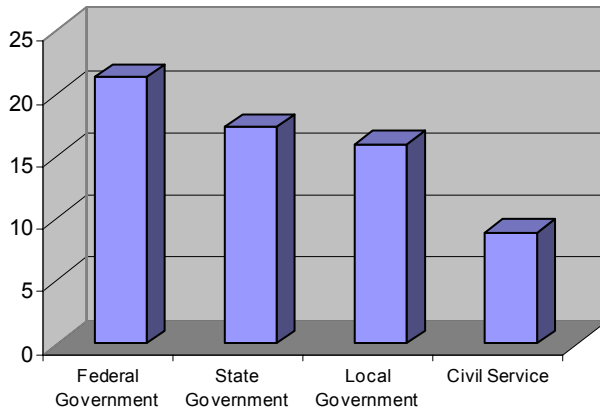
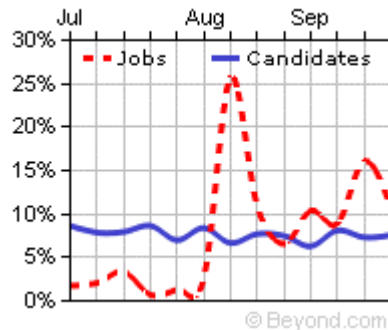


**Candidate Breakdown – Percentage of Industry
Military & Government**



**Military & Government Employment Trends
(Percentage of Network – July 2007 to September 2007)**



Military & Government Employment Forecast
(Source: Bureau of Labor Statistics: Occupational Outlook Handbook, 2006-2007)

- Wage and salary employment in the Federal Government is projected to grow by 2.5 percent through the year 2014, compared to 14 percent growth projected for salaried employment in all industries combined.
- Employment opportunities for all branches of the military should be good for qualified applicants primarily due to the need to replace 170,000 personnel per year who complete their commitment or retire.

**You can effectively reach this market.
Here is how we can help.**

The Beyond.com Network is comprised of more than 15,000 general, local and niche-industry web sites that together have the power to reach more than **25 million business professional contacts** through its network community, with thousands of new members added each day. A complete listing of the Beyond.com Network sites can be found at: www.Beyond.com/Network.

The Military & Government Delivery Channel captures and delivers information tailored to meet the individual needs and goals of the military and governmental professional and corporate organization. In addition to searching for a new job, candidate, or industry-related resource materials, Beyond.com can help create a customized recruitment, marketing or advertising campaign that will effectively reach your company's targeted audience.

Branding and advertising opportunities include:

- Job Posting Packages
- E-Mail Marketing and Sponsorships
- Corporate Branding & Spotlights
- Banner Advertising
- Alerts and Keyword Purchases

Quarterly Channel Statistics	
Active Candidates	131K
Active Resumes*	120K
Jobs Posted	3K
Channel Sites	19
Email Contacts	667K
Monthly Channel Statistics	
Job Views	25K
Online Applications	5K
New Candidates	4K
New Resumes	3K

Top 5 Cities with Open Positions
1. Flagstaff, AZ
2. Helena, MT
3. Washington, DC
4. Austin, TX
5. Boston, MA

*Includes only one resume per candidate

Military & Government 3QT07 Industry Outlook

The Beyond.com Network

By using the power of the Beyond.com Network, your company can be as broad or as specific as necessary in its search to target the critical audience to maximize the value of your recruiting, marketing or advertising campaign. You can target national, regional, state, city, specialty or industry-specific areas. Located below are a few listings of top states, keyword searches and web sites that should be considered:

Top 10 States for New Candidates (%)
1. Texas (12.56)
2. California (8.63)
3. Florida (7.58)
4. Virginia (6.96)
5. Maryland (6.04)
6. Georgia (5.02)
7. Pennsylvania (4.67)
8. New York (3.57)
9. North Carolina (3.39)
10. Arizona (3.39)

Top Military & Government Key Words Searched by Candidates:
Security, Management, Law Enforcement, Police, Manager, Social Work, Criminal Justice, Police Officer, Political Science and Clerical

City Sites

PhillyJobs.com	ManhattanJobs.com	SeattleJobs.com
BaltimoreJobsite.com	PittsburghJobs.com	PhoenixJobs.com
BostonJobsite.com	AlbanyJobsite.com	ChicagoJob.net

Industry Sites

AirForceJobs.com	GovtJobs.ca	Reserves.com
ROTC.com	USNavy.com	USMarines.com
ArmyJobs.com	USArmy.com	NavySeal.com

Key Military & Government Demographics

In addition to the extensive reach of the Beyond.com Network, it is also important to understand key demographics for the Military and Government Delivery Channel such as years of experience, educational background, length of job search and candidate personality traits. As you can see, 50.61% of our network candidates have a 4 year college degree or higher, 60.64% have 5 or more years experience, 22.81% have obtained security clearance and more than 47% of candidates have chosen the Beyond.com Network within the first 2 weeks of their job search. This translates into a significant opportunity for your company to tap into a highly-talented, knowledgeable and fresh candidate pool.

Experience Level	%
Less than 1 year	11.81
1-3 Years	13.73
3-5 Years	13.81
5-10 Years	19.38
10-15 Years	11.65
15-20 Years	12.31
21+ Years	17.30

Educational Background	%
Post Graduate Degree	12.37
4 Year College Degree	38.24
2 Year College Degree	12.11
Some College	24.48
High School Diploma	12.80

Security Clearance	%
Active Confidential	3.20
Active Secret	6.81
Active Top Secret	1.25
Active Top Secret/SCI	1.74
Inactive Confidential	1.37
Inactive Secret	5.26
Inactive Top Secret	1.67
Inactive Top Secret/SCI	1.51

Length of Job Search	%
Just Started	35.99
2 Weeks	11.92
4 Weeks	11.41
6 Weeks	6.53
2 Months	8.63
3 Months	8.34
6 Months	6.56
9 Months	1.71
12 Months	1.25
Over 1 Year	7.66

Start with Us...

Beyond.com will help maximize your campaign today. Contact us at LPSales@Beyond.com or by dialing 1-866-694-5627 and Go Beyond!