



Beyond.com

The largest niche business professional network powering over 6,700 communities.
Careers. Business. Life. Go Beyond!

C A R E E R T R E N D A N A L Y S I S R E P O R T 2 Q T 2 0 0 5

Beyond.com
620 Freedom Business Center
Suite 120
King of Prussia, PA 19406
Main: 610-642-6999
www.Beyond.com

Table of Contents

	Page
I. Quarterly Online Career Trend Report	3
II. JOB POSTING Developments and Trends	8
A) Industry	
-Online Job Postings by Industry Channel	
-Top 10 Industry Channels for Online Job Postings	
-Figure 1: Job Postings by Industry (Q304-Q205)	
B) State-by-State	
-Job Posting Trends by State	
-Figure 2: Quarterly State Trends-Job Posting (Q304-Q205)	
C) Industry and State Comparisons	
-Top 3 States by Industry Channel	
-Top States and Industries by Region	
III. RESUME POSTING Developments and Trends	15
A) Industry	
-Online Resume Postings by Industry Channel	
-Top 10 Industry Channels for Online Resume Postings	
-Figure 3: Resume Postings by Industry (Q304-Q205)	
B) State-by-State	
-Resume Posting Trends by State	
-Figure 4:Quarterly State Trends-Resume Posting	
C) Industry and State Comparisons	
-Top 3 States by Industry Channel	
-Top States and Industries by Region	
IV. CANDIDATE Developments and Trends	22
A) Experience Level	
B) Length of Job Search	
C) Top 5 Industries by Candidate Position	
D) Top 3 Industries by Experience Level	
E) Top 3 Industry Subcategories for Candidates	
F) Top 3 Candidate Positions by Industry	
G) Candidate and Job Trends by Industry Channel	
V. About Beyond.com	30
VI. About this Report	30
VII. Contact Us	31

Quarterly Online Career Trends Report

By: Rich Milgram, CEO, Beyond.com

Dear Reader:

Beyond.com is pleased to present our Career Trend Analysis Report which highlights online job postings and candidate resume data trends for second quarter 2005. Over the past quarter, we have noted several key findings:

- Information Technology remains as the dominant industry channel among both job postings and resume candidates.
- Sales & Sales Management experienced the largest increase, while Engineering & Architecture recognized the largest decrease, in job postings.
- Travel, Hospitality & Restaurant reflected the largest increase in candidate resumes.
- Wisconsin replaced California in the #5 ranking of states with the largest percentage of online job postings per capita.
- Approximately 39% of new job candidates chose the Beyond.com Network when beginning their career search.
- Over 62% of new candidate members were actively searching for a job for 4 weeks or less, signifying a fresh candidate pool for employers.

We hope you find the information contained in this report to be both informational and valuable in allowing you to achieve your individual or corporate goals. We want to help you Go Beyond!

Job Posting Development and Trends:

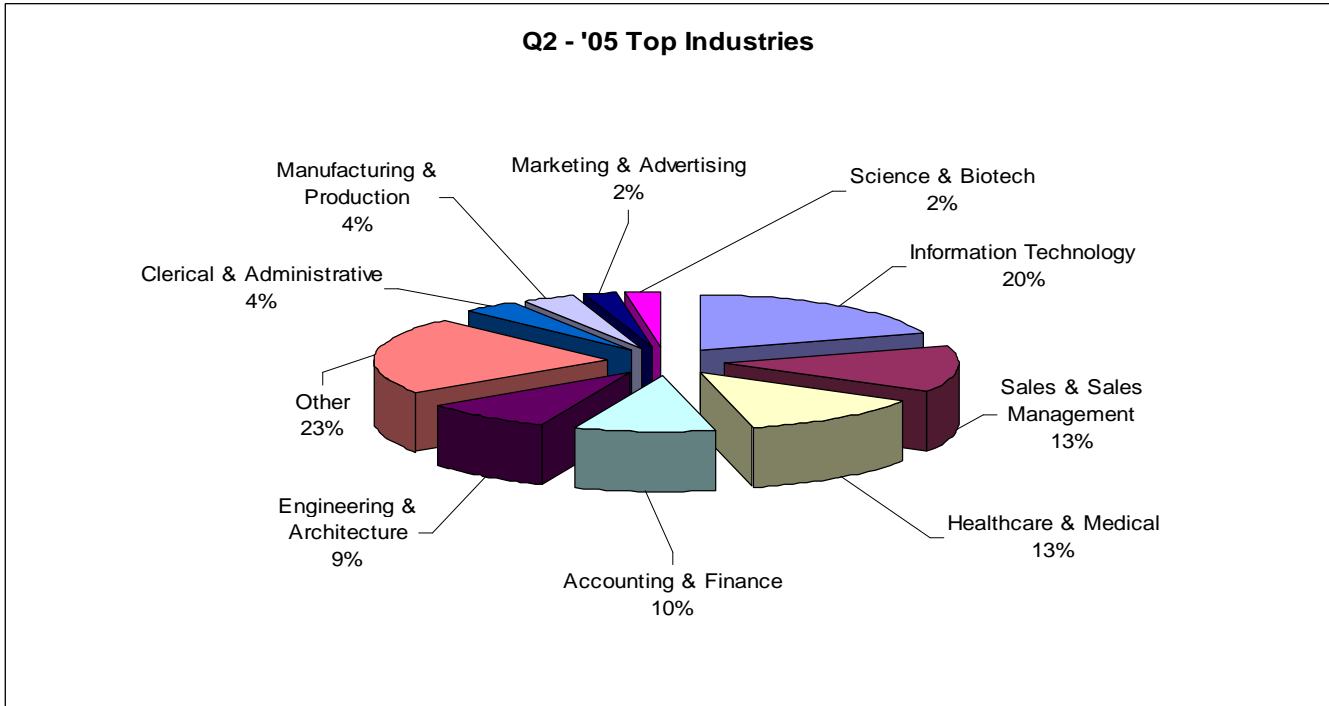
Industry

Information Technology continued to be the dominant industry channel in the number of job postings for the 3rd consecutive quarter, now representing 19.87% of the overall online job posting market, even after a slight dip in the number of postings in second quarter.

The largest increases were noted in the Sales & Sales Management (13.38%) industry channel, with HealthCare & Medical (13.06%) placing a close second, bouncing back after exhibiting the greatest drop from Q3'04 to Q1'05 across all industries.

Upward trends in job postings continued in the Construction & Extraction, Manufacturing & Production and Science & Biotech channels. However, there was a slight drop in Merchandising, Purchasing & Retail in second quarter.

On the flip side, the largest decrease in job postings was noted in the Engineering & Architecture channel, after showing tremendous growth in Q1'05 by obtaining nearly 17% of job postings. Regardless, the Engineering & Architecture sector continues to be ranked as the #5 industry channel for online job postings (9.14%). It is also interesting to note a significant drop occurred within second quarter in the administrative support areas, including Clerical & Administrative and Customer Service channels.



Job Postings

State & Regional

On a state level, the states with the largest percentage of online job postings per capita over the last four quarters were: 1) District of Columbia, 2) Connecticut, 3) New Jersey, and 4) Delaware, with the addition of Wisconsin replacing California in fifth place. Connecticut continues to be the leader among the states in growth over the previous quarter, with California exhibiting the largest decrease. In looking at the top states within each industry channel, eight states replaced the District of Columbia in the #1 spot.

From a regional perspective, Information Technology continued to take the lead in each region, with the exception of the Western Region, which showed HealthCare & Medical taking first place with Information Technology at a close second. Overall, Sales & Sales Management replaced Engineering & Architecture in the #2 spot across regions.

Resume Posting Development and Trends:

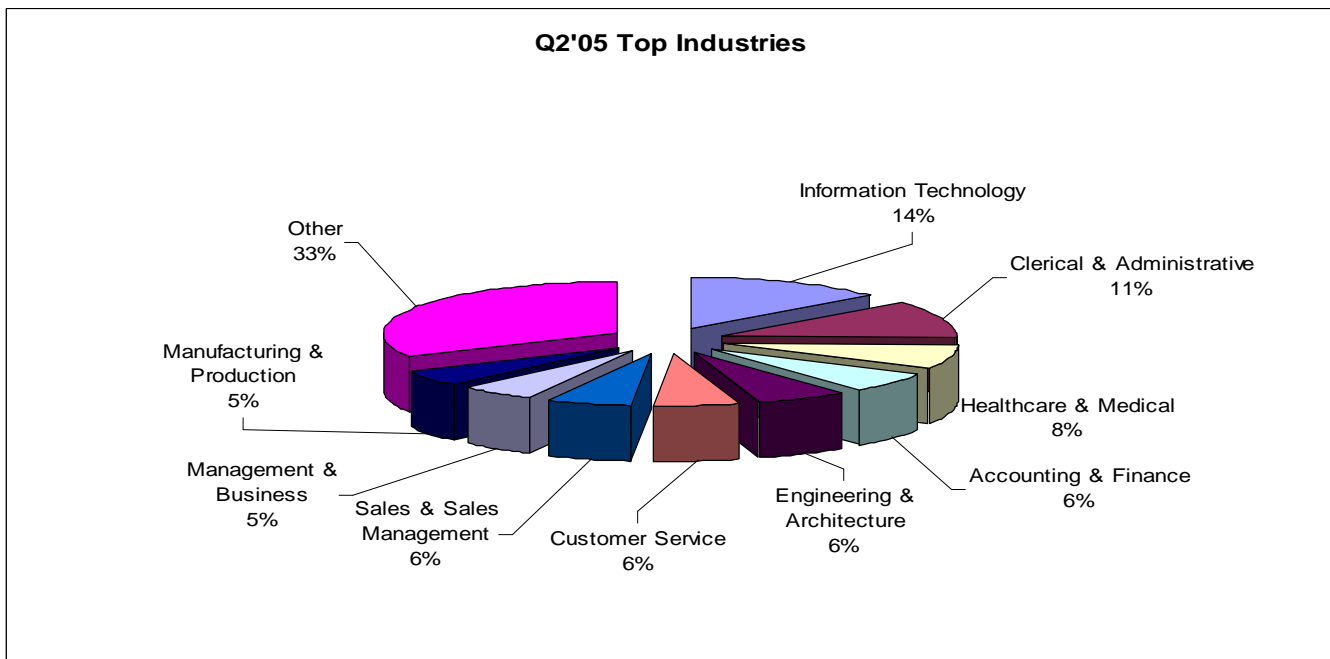
Industry

Information Technology also captured the dominant position for resume postings, with 13.89% of the overall online resume posting market, even though this channel represented the largest decrease in resumes among industry channels in second quarter. The Clerical & Administrative channel held a solid second place with 11.41% of the market.

The largest increase of resume posting in second quarter was reported in the Travel, Hospitality & Restaurant channel, most likely due to the summer season and influx of the student population to this job sector. Customer Service and Healthcare & Medical channels continued to exhibit slight growth in resume posting for second quarter. A few other industries that showed steady increases

quarter over quarter included: Arts, Entertainment & Gaming, Clerical & Administrative, Construction & Extraction, and Transportation & Logistics.

Aside from Information Technology exhibiting the largest decrease in resumes in second quarter, other channels showing significant drops were Engineering & Architecture and Accounting & Finance, although these two channels continue to make up the Top 5 industry channels for online resume postings. The only other industry channels that showed a decrease in second quarter was Sales & Sales Management and Human Resources.



Resume Posting

State and Regional

On a state level, the states with the largest percentage of online resume postings per capita over the second quarter were: 1) District of Columbia, 2) Georgia, 3) New Jersey 4) Pennsylvania, and 5) Maryland. Pennsylvania was a new entrant, replacing Colorado to create a strong concentration in the Eastern Coast. Georgia was the leader among the states in growth over first quarter, with Colorado exhibiting the largest decrease.

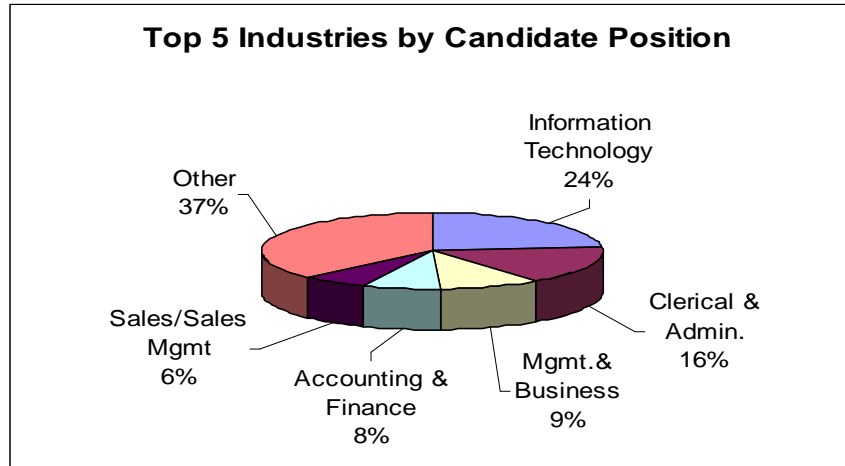
From a regional perspective, the Clerical & Administrative channel takes the lead in most regions, with Information Technology at a close second. Overall, these two industry channels dominate most states. Healthcare & Medical is a distant third.

Candidate Developments and Trends

Throughout second quarter, we tracked new candidate members to understand their experience level, length of job search and primary industry of interest. In reviewing our new candidate pool, we found that more than 31.7% of job candidates have 10 or more years experience, with 14.11% representing a fresh job pool of under 1 year experience.

In addition, approximately 39% of this job candidate pool chose the Beyond.com Network when beginning their search for a new career. Over 62% of new candidate members were actively searching for a job for 4 weeks or less, signifying a fresh candidate pool for employers.

Our top industries by candidate position included: Information Technology, Clerical & Administration, Management & Business, Accounting & Finance and Sales & Sales Management, indicating our continued focus on servicing the needs and interests of the **business professional**.



Beyond Today, what to expect in third quarter 2005

In June 2005, the Bureau of Labor Statistics reported several findings in job employment:

- Notable gains in professional and business services.
- Expansion in healthcare sector due to the addition of new jobs, especially in hospitals and in ambulatory health care services, such as doctor's offices.
- Continued growth in construction and financial activities, such as real estate.
- Increase of computer and electronic products.
- Upward trend in several areas such as architectural and engineering services and computer system design and related services.
- Declines in manufacturing employment due to motor vehicle and parts manufacturing, where production cut-backs occurred in assembly and parts plants.

As a result of the employment findings reported in June, we can most likely expect the following trends to occur in third quarter 2005:

- Information Technology to continue to dominate online job posting and resume posting;
- Healthcare and Medical to continue to see increased growth over the next quarter;
- A healthy, steady growth in the Construction & Extraction channel;
- A strong Sales & Sales Management industry; and perhaps
- A bounce-back in the Engineering and Architecture industry.

II. JOB POSTING Developments & Trends

A) Industry

Online Job Postings by Industry Channel

Industry	Q3 - '04	Q4 - '04	Q1 - '05	Q2 - '05
Accounting & Finance	8.46	10.02	9.43	9.69
Arts, Entertainment & Gaming	0.58	0.55	0.65	0.50
Clerical & Administrative	7.45	8.32	6.74	3.68
Construction & Extraction	0.99	0.87	1.14	2.23
Customer Service	2.16	2.95	3.29	2.03
Education, Training, & Library	0.66	0.60	0.53	0.53
Engineering & Architecture	6.48	5.87	18.36	9.14
Healthcare & Medical	19.97	13.08	7.65	13.06
Human Resources	1.05	0.99	1.28	1.28
Information Technology	19.11	22.79	21.99	19.87
Insurance	0.68	1.16	1.38	1.37
Legal Services	0.48	0.56	0.73	1.20
Management & Business	0.51	0.38	1.00	1.10
Manufacturing & Production	1.70	1.30	2.42	3.66
Marketing & Advertising	1.52	1.60	2.33	2.40
Media & Communication	0.40	1.82	1.95	0.67
Merchandising, Purchasing & Retail	6.18	10.01	0.25	0.02
Military & Government	0.16	0.21	0.58	0.39
Other	4.34	3.85	4.73	6.42
Personal & Home Services	0.06	0.20	0.10	0.54
Public Relations	0.21	0.25	0.81	0.79
Public Utilities & Services	0.18	0.12	0.18	0.24
Real Estate & Building Maintenance	0.10	0.13	0.61	0.38
Research	0.01	0.14	0.20	0.02
Sales & Sales Management	6.99	8.25	7.91	13.38
Science & Biotech	1.65	1.40	1.94	2.37
Transportation & Logistics	7.30	2.00	0.95	1.56
Travel, Hospitality & Restaurant	0.64	0.59	0.87	1.49

Top 10 Industry Channels for Online Job Postings

Industry	Q2 - '05
Information Technology	19.87%
Sales & Sales Management	13.38%
Healthcare & Medical	13.06%
Accounting & Finance	9.69%
Engineering & Architecture	9.14%
Clerical & Administrative	3.68%
Manufacturing & Production	3.66%
Marketing & Advertising	2.40%
Science & Biotech	2.37%
Other	22.75%

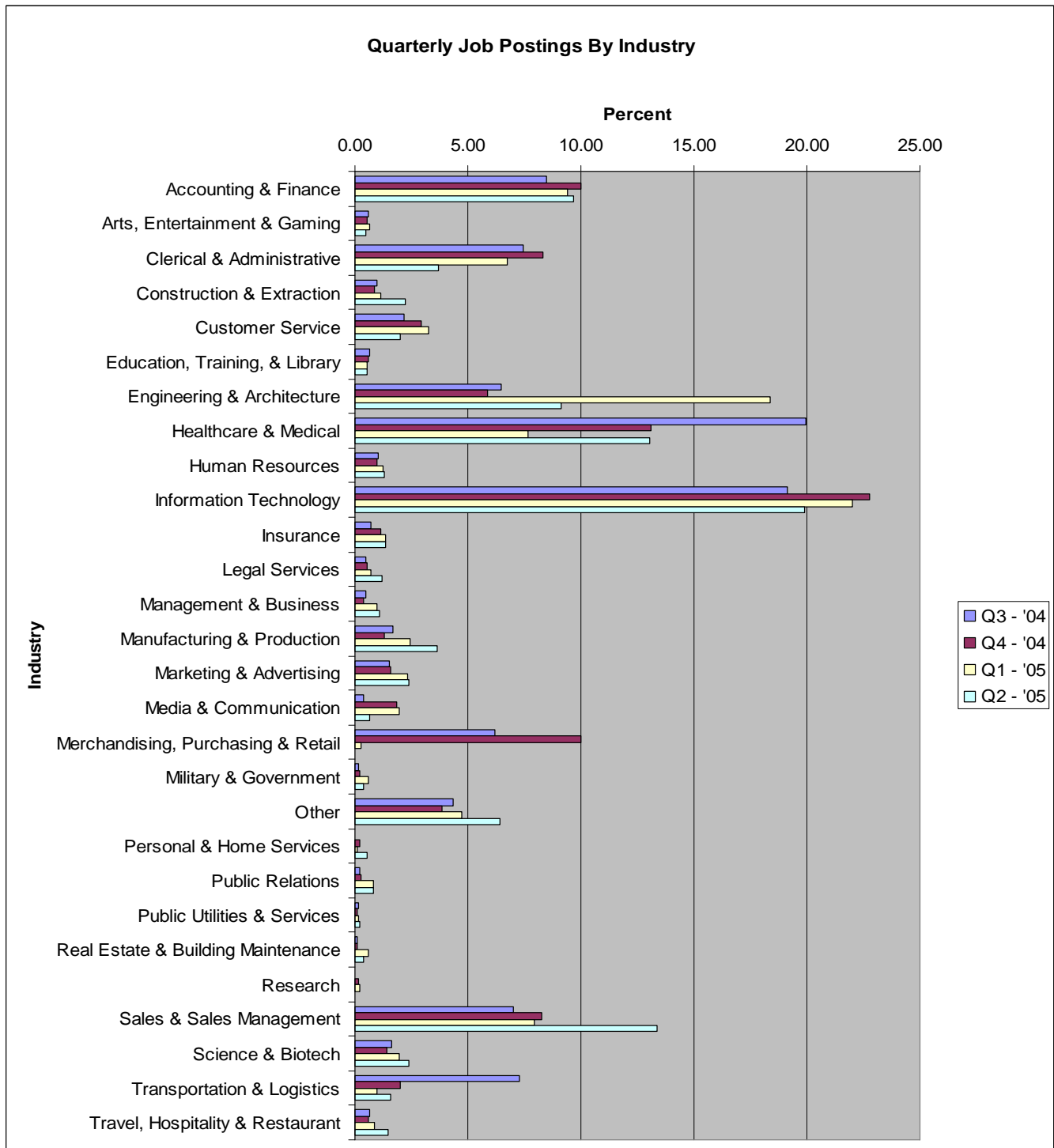


Figure 1: Job Postings by Industry (Q304-Q205)

B) State-by-State

Job Posting Trends by State

*data is adjusted based upon population

State	Q3 - '04	Q4 - '04	Q1 - '05	Q2 - '05
AK	0.47	0.54	0.60	0.64
AL	1.22	1.24	0.99	0.97
AR	1.54	1.50	0.96	0.57
AZ	1.68	2.44	2.52	3.65
CA	3.45	4.41	3.83	2.56
CO	2.04	2.21	2.84	2.41
CT	4.36	3.58	6.20	8.24
DC	7.65	8.88	9.99	9.11
DE	3.26	5.63	4.17	4.11
FL	1.95	1.94	1.83	1.70
GA	1.50	2.49	2.59	2.09
HI	0.78	0.63	0.58	0.56
IA	2.01	1.40	1.39	1.40
ID	1.19	1.37	1.60	0.86
IL	2.44	2.46	2.02	1.92
IN	1.40	1.64	1.38	0.97
KS	1.72	1.84	1.77	1.52
KY	0.88	0.83	0.93	1.07
LA	0.87	1.07	0.62	0.55
MA	3.49	2.91	3.45	3.09
MD	2.38	2.17	2.29	2.28
ME	1.97	1.19	1.27	1.30
MI	1.60	1.47	1.18	0.94
MN	2.15	2.30	2.32	2.32
MO	1.58	1.49	1.43	1.10
MS	0.61	0.58	0.54	0.47

State	Q3 - '04	Q4 - '04	Q1 - '05	Q2 - '05
MT	0.79	0.78	0.58	0.64
NC	1.54	1.57	1.75	1.94
ND	0.94	1.12	0.48	0.18
NE	1.50	2.15	1.36	1.54
NH	4.56	1.39	1.37	2.11
NJ	4.53	3.60	4.59	5.32
NM	2.11	2.11	2.32	2.94
NV	1.64	2.42	2.76	1.96
NY	2.74	2.32	2.87	2.94
OH	1.46	1.53	1.36	1.41
OK	0.98	0.92	0.72	0.62
OR	1.39	1.63	1.43	1.18
PA	1.61	1.54	1.72	1.81
RI	4.16	2.51	2.51	3.57
SC	0.72	1.16	1.17	1.03
SD	0.65	0.44	0.33	0.33
TN	1.18	1.59	1.40	0.97
TX	1.46	1.72	1.63	1.47
UT	1.04	1.36	1.20	0.88
VA	2.38	2.65	2.61	2.52
VT	2.00	1.14	1.01	0.84
WA	1.59	1.83	1.82	1.77
WI	2.80	2.46	2.30	3.78
WV	0.74	0.78	0.51	0.55
WY	1.32	1.07	0.94	1.29

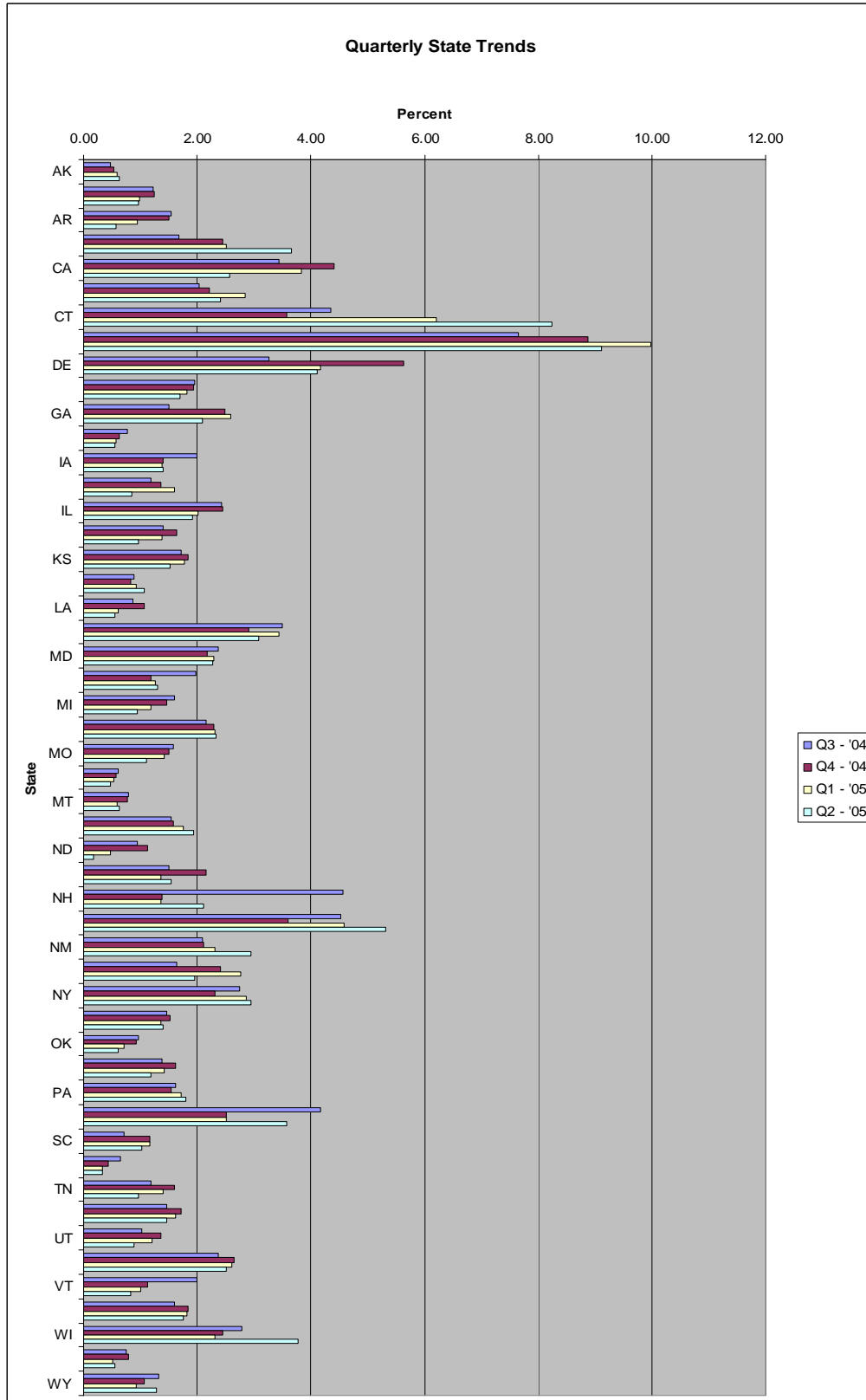


Figure 2-Quarterly State Trends-Job Postings (Q304-Q205)

C) Industry and State Comparisons

Job Posting-Top 3 States by Industry Channel

Industry	State #1	State #2	State #3
Accounting & Finance	DC	CT	CA
Arts, Entertainment & Gaming	DE	UT	DC
Clerical & Administrative	DC	UT	CA
Community & Social Services	ID	WV	MD
Construction & Extraction	UT	CO	ID
Customer Service	DC	UT	ID
Education, Training, & Library	UT	DC	CA
Engineering & Architecture	CT	DC	WI
Farming, Fishing, & Forestry	ND	MT	ID
Healthcare & Medical	NJ	CO	UT
Human Resources	DC	CT	DE
Information Technology	DC	CT	VA
Installation, Maintenance, & Repair	DE	ID	MT
Insurance	CT	DC	NH
Legal Services	DC	CT	DE
Management & Business	DC	UT	CO
Manufacturing & Production	CT	WI	VA
Marketing & Advertising	CT	WI	UT
Media & Communication	DC	WI	CA
Merchandising, Purchasing & Retail	SD	DC	ND
Military & Government	DC	VA	WV
Other	ID	MT	DE
Personal & Home Services	WV	ND	GA
Public Relations	DC	WI	VT
Public Utilities & Services	UT	CO	DC
Real Estate & Building Maintenance	UT	DC	CO
Research	WI	NC	SC
Sales & Sales Management	DC	UT	CO
Science & Biotech	NJ	CA	MA
Sports & Fitness	HI	WY	GA
Transportation & Logistics	UT	CO	CA
Travel, Hospitality & Restaurant	UT	CO	DC

Job Posting-Top States and Industries by Region

State	Industry #1	Industry #2	Industry #3
MID ATLANTIC REGION			
DC	Information Technology	Sales & Sales Management	Accounting & Finance
DE	Information Technology	Healthcare & Medical	Sales & Sales Management
MD	Information Technology	Sales & Sales Management	Healthcare & Medical
NJ	Healthcare & Medical	Information Technology	Sales & Sales Management
PA	Information Technology	Sales & Sales Management	Engineering & Architecture
VA	Information Technology	Accounting & Finance	Sales & Sales Management
WV	Information Technology	Sales & Sales Management	Healthcare & Medical
MID WESTERN REGION			
IA	Information Technology	Sales & Sales Management	Engineering & Architecture
IL	Information Technology	Sales & Sales Management	Accounting & Finance
IN	Sales & Sales Management	Information Technology	Healthcare & Medical
KS	Information Technology	Sales & Sales Management	Engineering & Architecture
MI	Information Technology	Sales & Sales Management	Healthcare & Medical
MN	Information Technology	Sales & Sales Management	Accounting & Finance
MO	Information Technology	Sales & Sales Management	Engineering & Architecture
ND	Sales & Sales Management	Personal & Home Services	Manufacturing & Production
NE	Information Technology	Sales & Sales Management	Healthcare & Medical
OH	Information Technology	Sales & Sales Management	Engineering & Architecture
OK	Information Technology	Sales & Sales Management	Engineering & Architecture
SD	Sales & Sales Management	Manufacturing & Production	Construction & Extraction
WI	Engineering & Architecture	Information Technology	Sales & Sales Management
NORTHEASTERN REGION			
CT	Information Technology	Accounting & Finance	Engineering & Architecture
MA	Information Technology	Engineering & Architecture	Accounting & Finance
ME	Information Technology	Sales & Sales Management	Healthcare & Medical
NH	Sales & Sales Management	Engineering & Architecture	Information Technology
NY	Information Technology	Accounting & Finance	Sales & Sales Management
RI	Information Technology	Healthcare & Medical	Sales & Sales Management
VT	Information Technology	Healthcare & Medical	Sales & Sales Management
SOUTHERN REGION			
AL	Information Technology	Sales & Sales Management	Engineering & Architecture
AR	Sales & Sales Management	Information Technology	Healthcare & Medical
FL	Information Technology	Sales & Sales Management	Healthcare & Medical
GA	Information Technology	Sales & Sales Management	Healthcare & Medical
KY	Information Technology	Sales & Sales Management	Manufacturing & Production
LA	Sales & Sales Management	Information Technology	Engineering & Architecture
MS	Sales & Sales Management	Information Technology	Engineering & Architecture
NC	Information Technology	Sales & Sales Management	Healthcare & Medical
SC	Engineering & Architecture	Information Technology	Sales & Sales Management
TN	Information Technology	Sales & Sales Management	Healthcare & Medical
TX	Information Technology	Sales & Sales Management	Accounting & Finance

State	Industry #1	Industry #2	Industry #3
WESTERN REGION			
AK	Accounting & Finance	Sales & Sales Management	Healthcare & Medical
AZ	Healthcare & Medical	Engineering & Architecture	Information Technology
CA	Information Technology	Healthcare & Medical	Accounting & Finance
CO	Healthcare & Medical	Construction & Extraction	Information Technology
HI	Healthcare & Medical	Information Technology	Sales & Sales Management
ID	Sales & Sales Management	Customer Service	Construction & Extraction
MT	Sales & Sales Management	Construction & Extraction	Healthcare & Medical
NM	Information Technology	Engineering & Architecture	Sales & Sales Management
NV	Sales & Sales Management	Information Technology	Accounting & Finance
OR	Information Technology	Engineering & Architecture	Sales & Sales Management
UT	Healthcare & Medical	Construction & Extraction	Sales & Sales Management
WA	Information Technology	Sales & Sales Management	Accounting & Finance
WY	Healthcare & Medical	Sales & Sales Management	Construction & Extraction

Job Posting-Top Industries by Region (Cont.)

III. RESUME POSTING Developments & Trends

A) Industry

Online Resume Postings by Industry Channel

Industry	Q3 - '04	Q4 - '04	Q1 - '05	Q2 - '05
Accounting & Finance	6.17	7.22	7.03	6.27
Arts, Entertainment & Gaming	1.51	1.49	1.80	2.13
Clerical & Administrative	10.16	11.62	11.14	11.41
Construction & Extraction	0.91	1.12	1.46	1.72
Customer Service	4.99	4.88	5.05	5.93
Education, Training, & Library	1.74	2.02	2.27	2.70
Engineering & Architecture	8.05	7.60	7.21	6.15
Healthcare & Medical	4.70	6.00	7.14	7.72
Human Resources	2.35	2.77	2.75	2.71
Information Technology	29.43	21.49	18.37	13.89
Insurance	0.71	0.89	0.82	0.86
Legal Services	0.96	1.07	1.07	1.13
Management & Business	4.68	5.10	5.26	5.26
Manufacturing & Production	4.27	4.84	4.91	4.97
Marketing & Advertising	3.12	3.46	3.58	3.66
Media & Communication	1.18	1.38	1.43	1.53
Merchandising, Purchasing & Retail	0.67	0.80	0.89	1.07
Military & Government	0.69	0.79	0.89	1.15
Other	3.15	3.22	3.70	4.68
Personal & Home Services	0.12	0.17	0.23	0.34
Public Relations	0.62	0.68	0.86	1.03
Public Utilities & Services	0.23	0.20	0.25	0.33
Real Estate & Building Maintenance	0.41	0.55	0.58	0.76
Research	0.67	0.77	0.81	0.89
Sales & Sales Management	5.21	5.91	6.05	5.90
Science & Biotech	1.43	1.38	1.42	1.61
Transportation & Logistics	0.88	1.25	1.36	1.59
Travel, Hospitality & Restaurant	1.00	1.36	1.68	2.60

Top 10 Industry Channels for Online Resume Postings

Industry	Q2 - '05
Information Technology	13.89%
Clerical & Administrative	11.41%
Healthcare & Medical	7.72%
Accounting & Finance	6.27%
Engineering & Architecture	6.15%
Customer Service	5.93%
Sales & Sales Management	5.90%
Management & Business	5.26%
Manufacturing & Production	4.97%
Other	32.49%

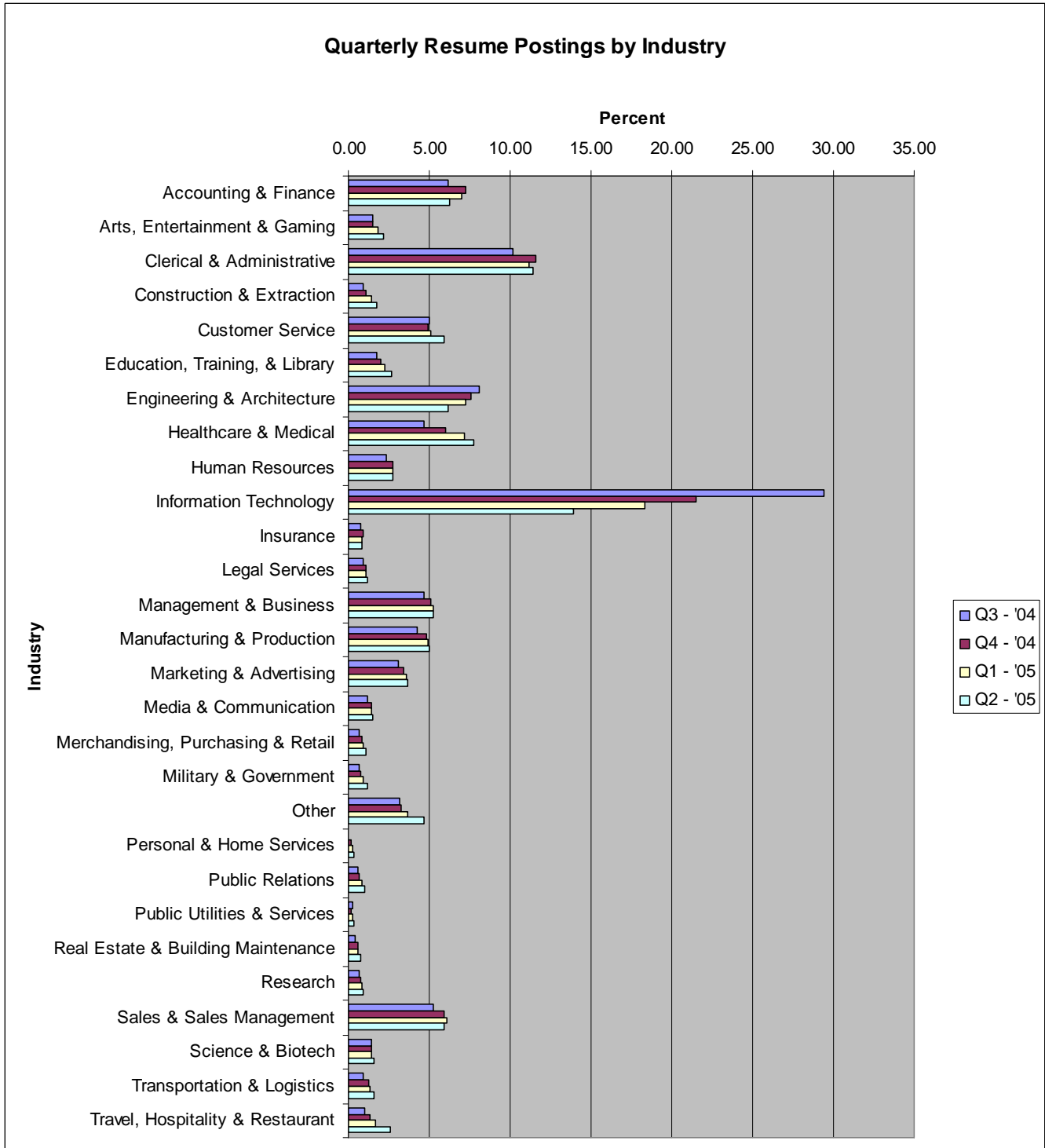


Figure 3-Resume Postings by Industry (Q304-Q205)

B) State-by-State

Resume Posting Trends by State

*data adjusted based upon population

State	Q3 - '04	Q4 - '04	Q1 - '05	Q2 - '05
AK	0.97	0.99	0.97	1.00
AL	1.96	1.66	1.83	1.72
AR	1.54	1.09	1.60	1.63
AZ	2.82	2.53	2.10	2.13
CA	1.85	1.99	1.92	1.93
CO	3.71	3.48	3.25	2.85
CT	2.54	2.91	2.41	2.38
DC	3.50	3.80	4.27	4.31
DE	2.63	2.60	2.60	2.71
FL	1.88	2.14	2.00	2.24
GA	2.93	3.61	3.08	3.53
HI	0.69	0.79	0.70	0.70
IA	1.13	1.00	1.25	1.36
ID	1.88	1.54	1.71	1.50
IL	2.25	2.62	2.56	2.59
IN	1.66	1.58	1.83	1.94
KS	2.06	1.70	1.87	1.69
KY	1.63	1.38	1.60	1.66
LA	1.88	1.45	1.43	1.73
MA	2.00	2.13	2.20	2.21
MD	2.49	2.94	2.93	2.97
ME	0.92	0.95	0.93	0.97
MI	2.30	2.28	2.40	2.28
MN	1.42	1.49	1.51	1.61
MO	1.52	1.71	1.74	1.77
MS	1.67	1.28	1.42	1.78

State	Q3 - '04	Q4 - '04	Q1 - '05	Q2 - '05
MT	0.72	0.77	0.75	1.01
NC	2.05	2.10	2.19	2.33
ND	0.84	0.94	1.16	0.97
NE	1.32	1.21	1.24	1.28
NH	2.58	2.63	2.89	2.73
NJ	3.48	4.15	3.59	3.22
NM	1.65	1.37	1.42	1.41
NV	1.92	1.99	1.73	1.72
NY	2.31	3.13	2.64	2.38
OH	1.82	1.79	1.76	1.73
OK	2.30	1.55	1.83	1.75
OR	1.63	1.37	1.31	1.65
PA	2.52	2.92	2.87	3.03
RI	1.98	2.03	2.28	2.23
SC	2.44	2.24	2.36	2.30
SD	1.18	1.21	1.15	1.00
TN	2.10	2.14	2.14	2.08
TX	2.74	2.84	2.68	2.69
UT	2.37	1.72	2.17	1.73
VA	1.98	2.33	2.32	2.15
VT	0.92	1.02	0.94	1.10
WA	4.01	3.67	2.92	2.59
WI	1.20	1.19	1.36	1.52
WV	1.39	1.24	1.39	1.49
WY	0.73	0.81	0.81	0.71

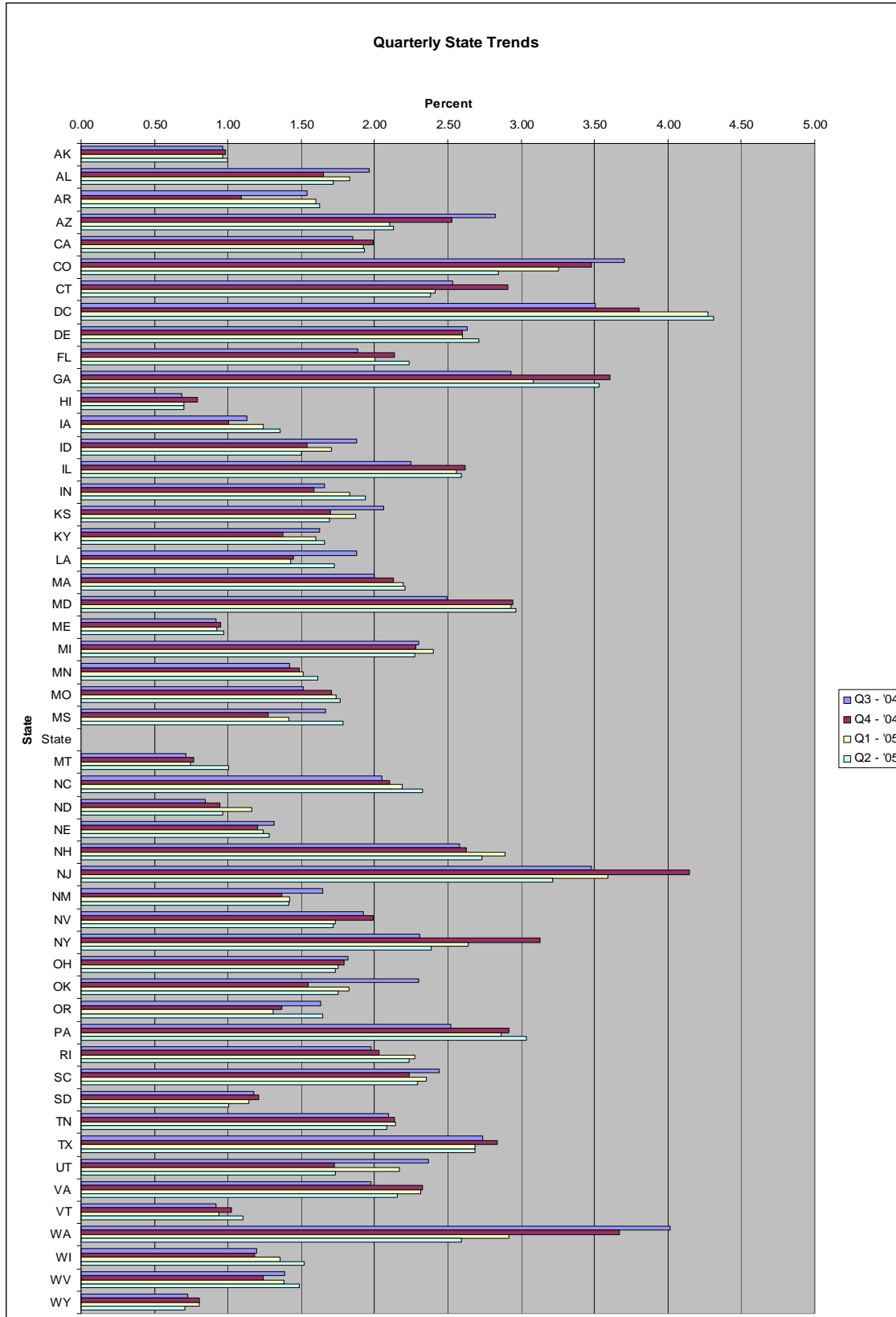


Figure 4-Quarterly State Trends-Resume Posting (Q304-Q205)

B) Industry and State Comparisons

Resume Posting- Top 3 States by Industry Channel

Industry	State #1	State #2	State #3
Accounting & Finance	NJ	DC	NY
Arts, Entertainment & Gaming	DC	NY	NJ
Clerical & Administrative	DC	GA	MD
Construction & Extraction	ID	AK	MS
Customer Service	GA	DC	DE
Education, Training, & Library	DC	DE	PA
Engineering & Architecture	MI	NH	MA
Healthcare & Medical	GA	DC	PA
Human Resources	DC	GA	PA
Information Technology	NJ	NH	GA
Insurance	CT	NJ	PA
Legal Services	DC	CT	DE
Management & Business	CO	NH	RI
Manufacturing & Production	NH	MI	IN
Marketing & Advertising	PA	DC	NH
Media & Communication	DC	PA	MD
Merchandising, Purchasing & Retail	RI	DE	NH
Military & Government	DC	VA	MD
Other	DE	GA	NJ
Personal & Home Services	WY	WA	NC
Public Relations	DC	PA	WA
Public Utilities & Services	DC	IA	ND
Real Estate & Building Maintenance	CO	GA	DC
Research	DC	MA	NJ
Sales & Sales Management	CO	GA	NH
Science & Biotech	DC	NJ	PA
Transportation & Logistics	DE	GA	CO
Travel, Hospitality & Restaurant	GA	DC	NV

Resume Posting- Top States and Industries by Region

State	Industry #1	Industry #2	Industry #3
MID ATLANTIC REGION			
MD	Clerical & Administrative	Information Technology	Healthcare & Medical
DC	Clerical & Administrative	Information Technology	Accounting & Finance
WV	Healthcare & Medical	Clerical & Administrative	Sales & Sales Management
DE	Information Technology	Clerical & Administrative	Customer Service
VA	Information Technology	Clerical & Administrative	Management & Business
NJ	Information Technology	Clerical & Administrative	Accounting & Finance
PA	Information Technology	Clerical & Administrative	Healthcare & Medical
MID WESTERN REGION			
MI	Clerical & Administrative	Information Technology	Engineering & Architecture
IN	Clerical & Administrative	Information Technology	Manufacturing & Production
IA	Clerical & Administrative	Information Technology	Healthcare & Medical
SD	Healthcare & Medical	Sales & Sales Management	Information Technology
MN	Information Technology	Clerical & Administrative	Sales & Sales Management
KS	Information Technology	Clerical & Administrative	Healthcare & Medical
OH	Information Technology	Clerical & Administrative	Healthcare & Medical
ND	Information Technology	Healthcare & Medical	Clerical & Administrative
NE	Information Technology	Healthcare & Medical	Clerical & Administrative
OK	Information Technology	Clerical & Administrative	Healthcare & Medical
IL	Information Technology	Clerical & Administrative	Healthcare & Medical
WI	Information Technology	Healthcare & Medical	Clerical & Administrative
MO	Information Technology	Clerical & Administrative	Healthcare & Medical
NORTHEASTERN REGION			
ME	Clerical & Administrative	Healthcare & Medical	Information Technology
NY	Clerical & Administrative	Information Technology	Accounting & Finance
RI	Clerical & Administrative	Information Technology	Management & Business
VT	Engineering & Architecture	Healthcare & Medical	Other
NH	Information Technology	Clerical & Administrative	Manufacturing & Production
CT	Information Technology	Clerical & Administrative	Accounting & Finance
MA	Information Technology	Clerical & Administrative	Accounting & Finance
SOUTHERN REGION			
AR	Clerical & Administrative	Information Technology	Healthcare & Medical
MS	Clerical & Administrative	Healthcare & Medical	Management & Business
TX	Clerical & Administrative	Information Technology	Customer Service
SC	Clerical & Administrative	Information Technology	Healthcare & Medical
GA	Clerical & Administrative	Information Technology	Healthcare & Medical
KY	Clerical & Administrative	Healthcare & Medical	Information Technology
LA	Clerical & Administrative	Sales & Sales Management	Information Technology
TN	Information Technology	Clerical & Administrative	Healthcare & Medical
FL	Information Technology	Clerical & Administrative	Healthcare & Medical
AL	Information Technology	Clerical & Administrative	Healthcare & Medical
NC	Information Technology	Clerical & Administrative	Healthcare & Medical

State	Industry #1	Industry #2	Industry #3
WESTERN REGION			
AK	Clerical & Administrative	Healthcare & Medical	Accounting & Finance
WY	Clerical & Administrative	Management & Business	Healthcare & Medical
OR	Clerical & Administrative	Information Technology	Customer Service
AZ	Clerical & Administrative	Information Technology	Healthcare & Medical
CA	Clerical & Administrative	Information Technology	Healthcare & Medical
NM	Clerical & Administrative	Customer Service	Information Technology
NV	Clerical & Administrative	Healthcare & Medical	Customer Service
WA	Clerical & Administrative	Information Technology	Healthcare & Medical
HI	Information Technology	Clerical & Administrative	Healthcare & Medical
UT	Information Technology	Clerical & Administrative	Sales & Sales Management
CO	Information Technology	Clerical & Administrative	Sales & Sales Management
ID	Information Technology	Clerical & Administrative	Other
MT	Other	Clerical & Administrative	Healthcare & Medical

Resume Posting- Top Industries by Region (Cont.)

IV. Candidate Developments and Trends

A) Experience Level

Experience Level	
Less than 1 year	14.11%
1 – 3 Years	19.85%
3 – 5 Years	15.80%
5 – 10 Years	18.53%
10 – 15 Years	11.30%
15 – 20 Years	9.79%
21+ Years	10.61%

B) Length of Job Search

Length of Job Search	
Just Started	38.91%
2 Weeks	12.37%
4 Weeks	10.10%
6 Weeks	5.58%
2 Months	6.74%
3 Months	7.26%
6 Months	6.14%
9 Months	1.90%
12 Months	1.24%
Over 1 Year	9.80%

C) Top Industries by Candidate Position

Industry	
Information Technology	23.58%
Clerical & Administration	16.03%
Management & Business	9.46%
Accounting and Finance	7.58%
Sales & Sales Management	6.35%
Other	37.01%

D) Top 3 Industries by Experience Level

Experience Level/Industry	
21+ Years	
Legal Services	28.03%
Arts/Entertainment/Gaming	27.88%
Science and Biotech	27.72%
15-20 Years	
Transportation & Logistics	17.62%
Sales & Sales Management	15.63%
Management and Business	15.02%
10-15 Years	
Real Estate & Building Maintenance	20.10%
Manufacturing & Production	15.26%
Information Technology	14.48%
5-10 Years	
Information Technology	21.91%
Clerical & Administration	20.83%
Customer Service	20.36%
3-5 Years	
Clerical & Administrative	20.86%
Customer Service	20.60%
Military & Government	20.48%
1-3 Years	
Legal Services	28.03%
Arts/Entertainment & Gaming	27.88%
Science & Biotech	27.72%
Less than 1 Year	
Research	25.93%
Public Relations	24.00%
Arts, Entertainment & Gaming	23.37%

E) Top 3 Industry Subcategories for Candidates

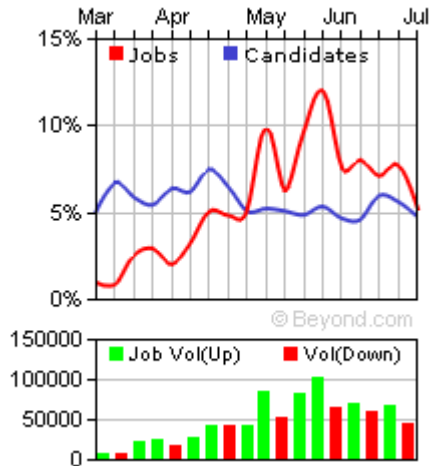
Industry	Subcategory #1	Subcategory #2	Subcategory #3
Accounting & Finance	Accounting	Financial	Taxation
Arts, Entertainment & Gaming	Designers	Writers/Editors	Artists/Fine Artists
Clerical & Administrative	Office Clerk	Secretaries	Financial Clerk
Construction & Extraction	Construction Management	Construction Assistant	Construction-Related Workers
Customer Service	Customer Service Management	Customer Service Support	N/A
Education, Training, & Library	Educational Instructors	Elementary/Secondary Education	Post-Secondary Education
Engineering & Architecture	Engineering	Drafting	Architecture
Healthcare & Medical	Healthcare Administration	Technologists & Technicians	Healthcare Aides
Human Resources	Human Resource Specialist	Recruiting	N/A
Information Technology	Application Development	System Support & Documentation	Networking and Telecommunications
Insurance	Insurance Support	Insurance Agents	N/A
Legal Services	Legal Services Support	Law Administration	Compliance
Management & Business	General Management	Specialized Management	Executive Management
Manufacturing & Production	Assemblers & Fabricators	Production Support	Inspectors & Testers
Media & Communication	Media	Writers and Editors	N/A
Personal & Home Services	Home Services	Personal Services	Personal Appearance
Public Utilities & Services	Utility Plant	Law Enforcement & Support	Fire Fighting & Investigation
Real Estate & Building Maintenance	Commercial Real Estate	Residential Real Estate	Building Maintenance
Sales & Sales Management	Sales Representatives	Sales Management	Sales Agents
Science & Biotech	Life Sciences	Science/Biotech Technicians	Pharmaceutical
Transportation & Logistics	Bus, Truck & Motor Vehicles	Air Transportation	Material Moving
Travel, Hospitality & Restaurant	Food Service	Travel	Lodging

F) Top 3 Candidate Positions by Industry

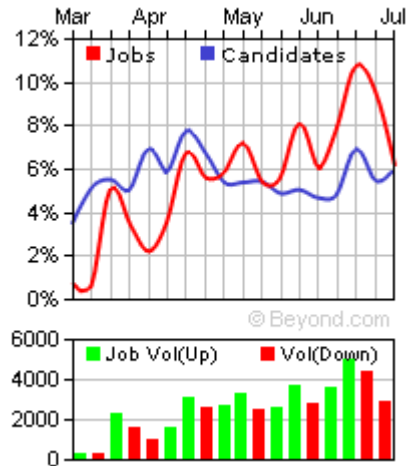
Industry	Position #1	Position #2	Position #3
Accounting & Finance	Accountant	Financial Analyst	Bookkeeper
Arts, Entertainment & Gaming	Graphic Designer	Designer	Creative Writer
Clerical & Administrative	Office Clerk	Secretary	Receptionist
Construction & Extraction	Construction Laborer	Construction Trade Work Manager	Construction Carpenter
Customer Service	Customer Service Representative	Customer Service Manger	Customer Service Supervisor
Education, Training, & Library	Elementary School Teacher	Educational Administrator	Secondary School Teacher
Engineering & Architecture	Engineer	Electrical Engineer	Mechanical Engineer
Healthcare & Medical	Medical Assistant	Billing/Coding Specialist	Medical Records Assistant
Human Resources	Human Resource Consultant	Human Resource Training Specialist	Employment Interviewer
Information Technology	Computer Programmer	Help Desk Specialist	Network Administrator
Insurance	Claims Adjuster	Claims Examiner	Claims Investigator
Legal Services	Legal Assistant	Paralegal	Legal Secretary
Management & Business	Manager	General Manager	Assistant Manager
Manufacturing & Production	Assembler	Production Inspector	Plant Operator
Media & Communication	Editor	Creative Writer	Copywriter
Personal & Home Services	Child Care Worker	Home Care Aide	House Cleaner
Public Utilities & Services	Power Plant Equipment Operator	Power Generating Plant Operator	Water Treatment Plant Operator
Real Estate & Building Maintenance	Residential Real Estate Sales Agent	Property Site Manager	Commercial Real Estate Sales Agent
Sales & Sales Management	Sales Manager	Pharmaceutical Sales Representative	Medical Sales Representative
Science & Biotech	Laboratory Technician	Biologist	Biological Technician
Transportation & Logistics	Delivery Services Truck Driver	Motor Vehicle Operator	Heavy Truck Driver
Travel, Hospitality & Restaurant	Restaurant Manager	Food Service Manager	Waiter/Waitress

**G) Candidate and Job Trends by Industry Channel
 (March 2005-June 2005)**

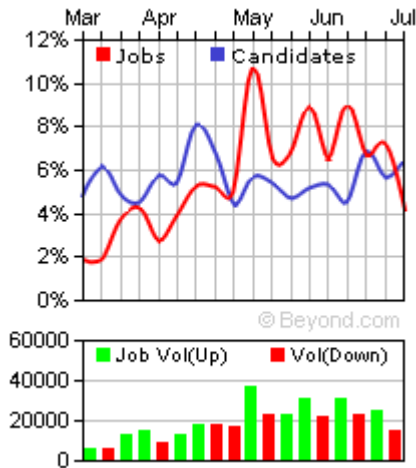
Accounting & Finance



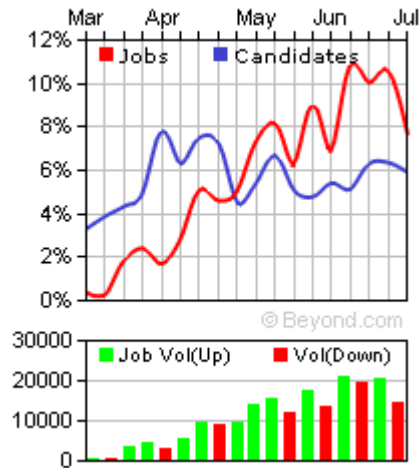
Arts, Entertainment & Gaming



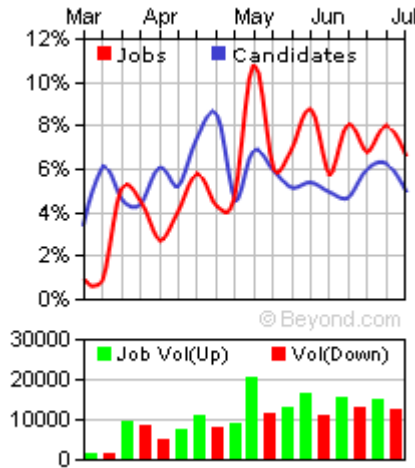
Clerical & Administrative



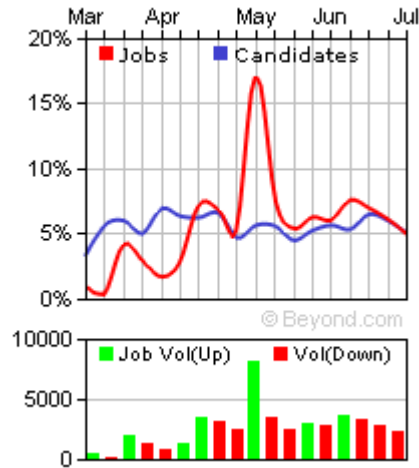
Construction & Extraction



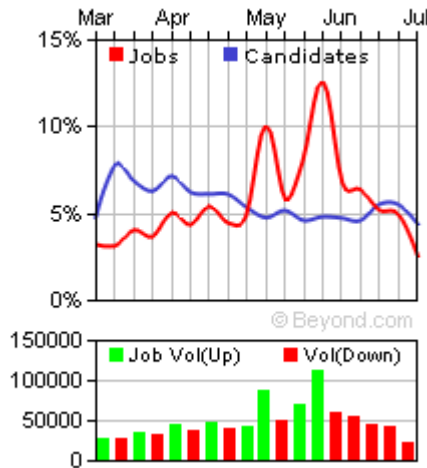
Customer Service



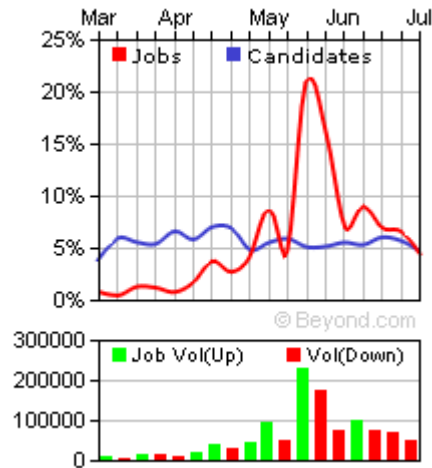
Education, Training & Library



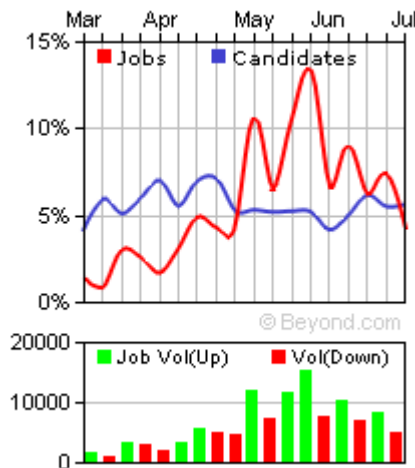
Engineering & Architecture



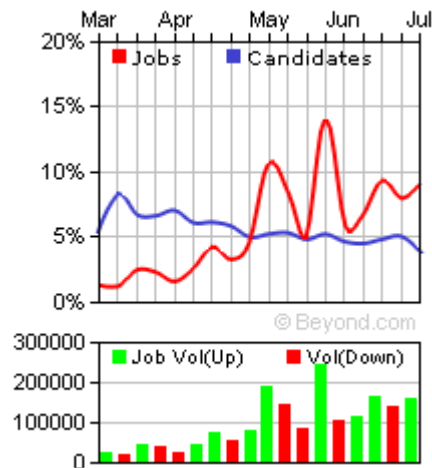
Healthcare & Medical



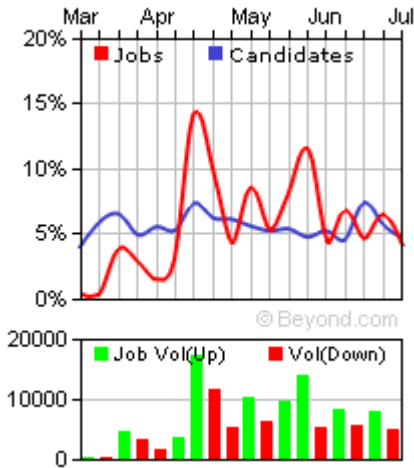
Human Resources



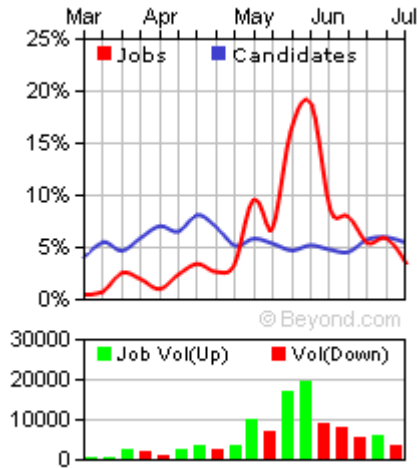
Information Technology



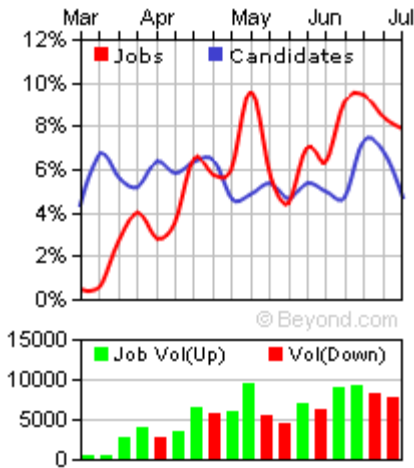
Insurance



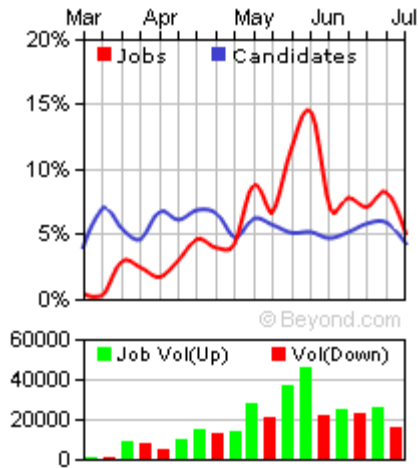
Legal Services



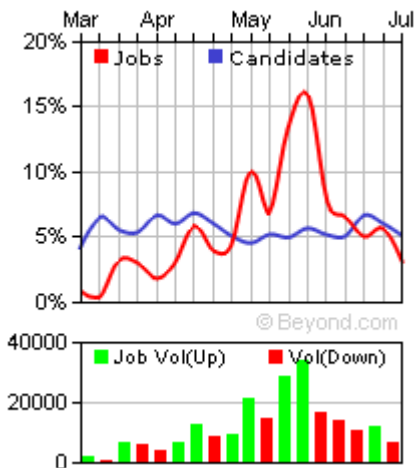
Management & Business



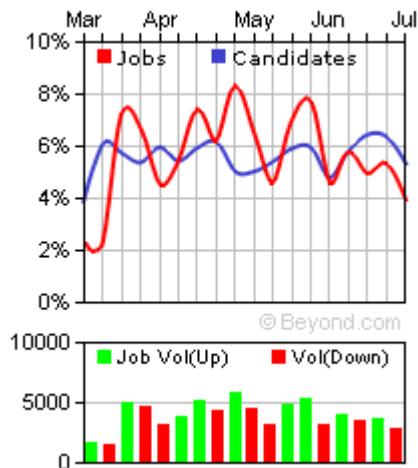
Manufacturing & Production



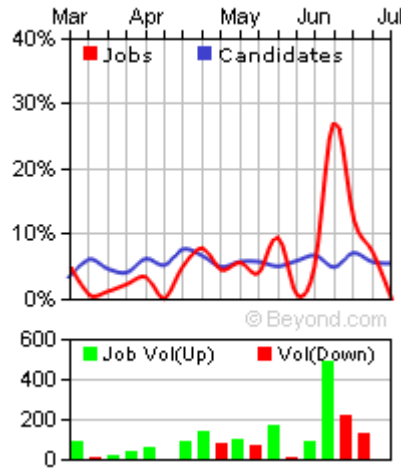
Marketing & Advertising



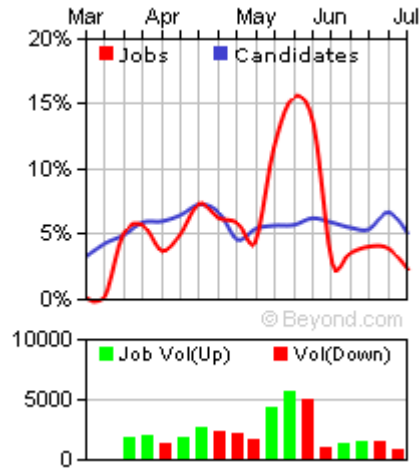
Media & Communication



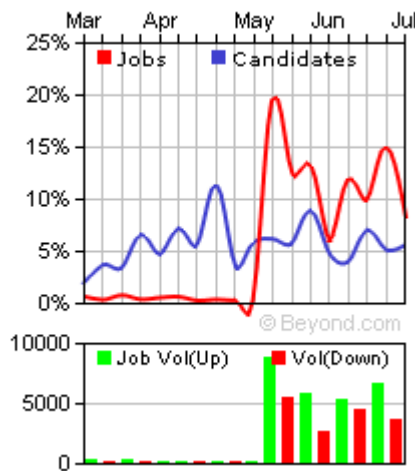
Merchandising, Purchasing & Retail



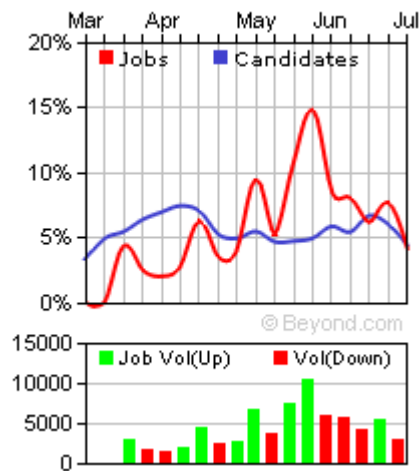
Military & Government



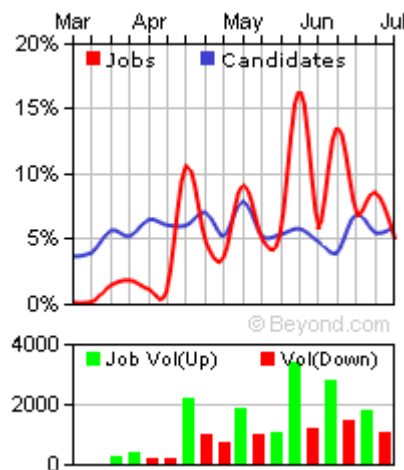
Personal & Home Services



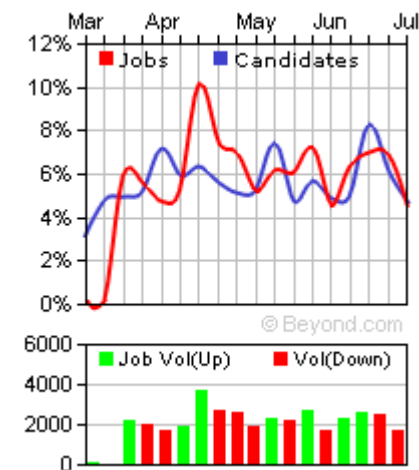
Public Relations



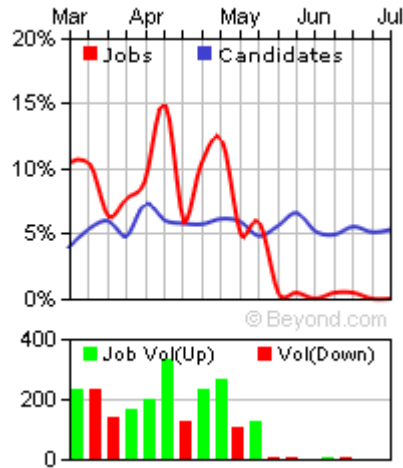
Public Utilities & Services



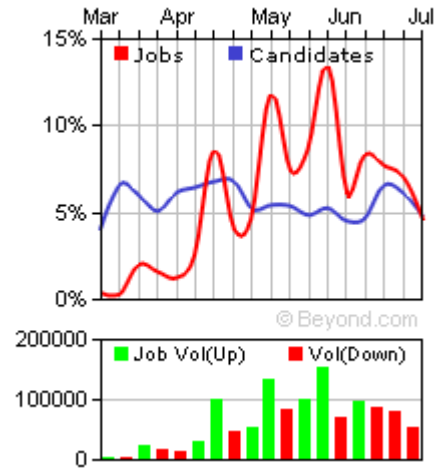
Real Estate & Building Maint.



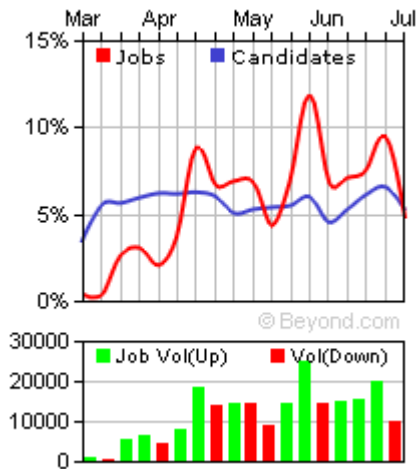
Research



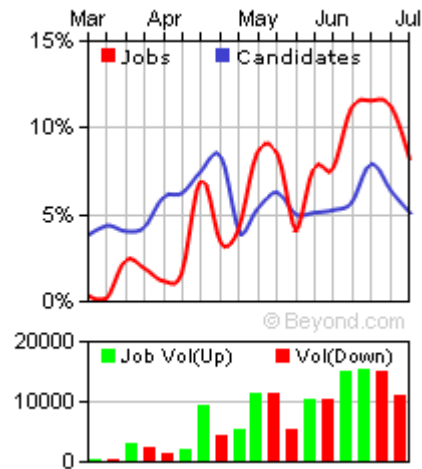
Sales & Sales Management



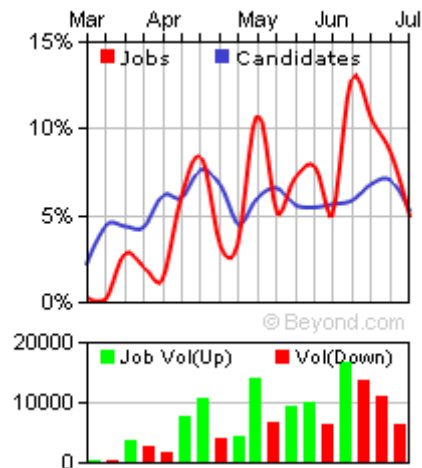
Science & Biotech



Transportation & Logistics



Travel, Hospitality & Restaurant



V. About Beyond.com

Beyond.com is dedicated to helping business professionals, companies, agencies and vertical communities connect with each other by providing relevant search and network tools for growth throughout every stage of their career, business and life.

Through a network of more than 6,700 general, local and niche industry web sites and online communities, Beyond.com provides technology, products, services, tools and resources in many industries, including:

- Careers and recruitment
- Education
- Certification and training
- Search engines
- Life management
- Personal and professional networking

Beyond.com's family of online brands (e.g. 4Jobs.com, SearchSimpleton.com, CollegesNow.com) delivers cutting-edge software, technology, customer service and sales, enabling its partners, vendors and affiliates the ability to focus on their core business, while driving additional traffic and generating predictable and incremental revenue.

A complete listing of the Beyond.com Career Network sites can be found at:
www.Beyond.com/Network.

Network Statistics

- 3 million Unique Visitors per Month
- 15-20 million Page Views per Month

VII. About This Report

Beyond.com compiles information from its network of more than 6,700 online general, local and niche online communities to report online job posting and candidate resume data. This data serves as a foundation to identify nationwide employment activity and career trends.

The Career Trend Analysis Report for 2Q 2005 was developed as a result of data collected and displayed for a twelve month period based upon a quarterly breakdown. However, Candidate Experience Level and Length of Job Search information reflects data collected and analyzed in second quarter 2005 for new candidates only.

Please Note:

- Online job postings trends are based upon standard industry categories for job postings.
- Percentage of job postings per state was calculated and adjusted based upon state population to derive a percentage of job postings per capita.
- Ranking of the top states for an industry was adjusted by job postings per capita.
- Percentage of candidate resume postings per state was calculated and adjusted based upon state population to derive a percentage of candidate postings per capita.
- Online candidate resume posting trends are based upon standard industry categories for resume and job postings.

All information and analysis provided in this report is the sole property of Beyond.com.

VII. Contact Us

Media Inquiries:

Denise Palovick
Director, Marketing and Communications
Beyond.com
610-642-6999
DeniseP@Beyond.com

Request for Information:

Info@Beyond.com or 1-866-694-5627