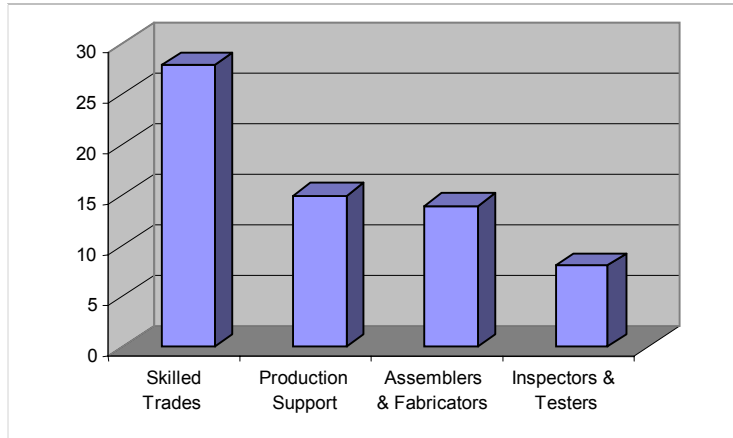
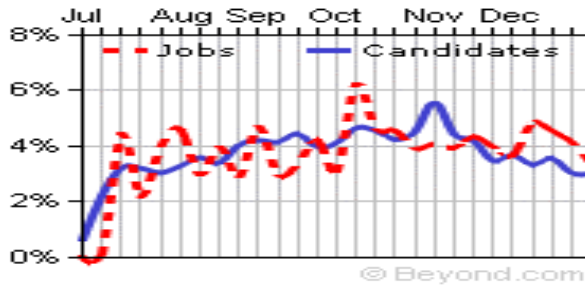


Top Candidate Sectors – Percentage of Industry Manufacturing & Production



**& Production Employment Trends
(Percentage of Network - July 2005 to December 2005)**



**Manufacturing & Production Employment Forecast
(Source: Bureau of Labor Statistics: Occupational Outlook Handbook, 2004-2005)**

- Overall employment in the Manufacturing sector is expected to decline by 1% or 157,000 jobs through 2012.
- Manufacturing growth/decline will be industry-specific. Pharmaceutical and medicine manufacturing growth is expected to increase 23.2% through 2012.

Manufacturing

| Network Statistics | |
|---|--------------|
| Monthly Visitors | >3 million |
| Page Views | 20 million |
| Manufacturing and Production Statistics | |
| Resumes | 229K |
| Job Postings | 7K |
| Channel Sites | 96 |
| Contacts | 1.16 million |

| Top 10 Positions (%) | |
|--|--|
| 1. Assembler (7.75%) | |
| 2. Production Inspector (4.78%) | |
| 3. Materials Inspector (4.26%) | |
| 4. Plant Operator (3.99%) | |
| 5. Electrical & Electronic Equipment Assembler (3.84%) | |
| 6. Production Laborers (3.47%) | |
| 7. Production Helpers (3.34%) | |
| 8. Team Assembler (3.29%) | |
| 9. Mechanical Inspector (3.12%) | |
| 10. Electromechanical Equipment Assembler (3.05%) | |

| Top 5 Cities for Jobs | |
|-----------------------|--|
| 1. Plano, TX | |
| 2. Tucson, AZ | |
| 3. Los Angeles, CA | |
| 4. Overland Park, KS | |
| 5. San Diego, CA | |

**You can effectively reach this market.
Here is how we can help.**

The Beyond.com Network is comprised of more than 11,000 general, local and niche-industry web sites that together have the power to reach more than **25 million business professional contacts** through its network community, with thousands of new members added each day. A complete listing of the Beyond.com Network sites can be found at: www.Beyond.com/Network.

The Manufacturing & Production Delivery Channel captures and delivers information tailored to meet the individual needs and goals of the trade professional and corporate organization. In addition to searching for a new job,

Manufacturing & Production 4QT05 Industry Outlook

candidate, or industry-related resource materials, Beyond.com can help create a customized recruitment, marketing or advertising campaign that will effectively reach your company's targeted audience.

Branding and advertising opportunities include:

- Job Posting Packages
- E-Mail Marketing and Sponsorships
- Corporate Branding
- Corporate Spotlights
- Alerts and Keyword Purchases

The Beyond.com Network

By using the power of the Beyond.com Network, your company can be as broad or as specific as necessary in its search to target the critical audience to maximize the value of your recruiting, marketing or advertising campaign. You can target national, regional, state, city, specialty or industry-specific areas. Located below are a few listings of top cities, key word searches and web sites that should be considered:

| Top 10 States for Candidates |
|------------------------------|
| 1. Texas (8.54) |
| 2. California (7.65) |
| 3. Michigan (5.61%) |
| 4. Pennsylvania (5.37%) |
| 5. New York (4.83%) |
| 6. Ohio (4.8%) |
| 7. Illinois (4.6%) |
| 8. New Jersey (4.09) |
| 9. Florida (3.88%) |
| 10. North Carolina (3.73%) |

Manufacturing & Production Key Word Searches:

Pressman, Manager, Machinist, Cabinet Maker, Quality, Laborer, Maintenance, Supervisor, Welder, and Photographic Retoucher

City Sites

| | | |
|----------------------|--------------------|-----------------|
| PhillyJobs.com | ManhattanJobs.com | SeattleJobs.com |
| BaltimoreJobsite.com | PittsburghJobs.com | PhoenixJobs.com |
| BostonJobsite.com | AlbanyJobsite.com | ChicagoJob.net |

Industry Sites

| | | |
|-----------------------|-------------------------|---------------------|
| AssemblerJobs.com | Bluecollarjobs.com | ProcessRegister.com |
| ChemicalOnline.com | PharmaManufacturing.com | ToolingOnline.com |
| ProductionJobsite.com | ProductionJobs.com | OperationsJobs.com |

Key Manufacturing & Production Demographics

In addition to the extensive reach of the Beyond.com Network, it is also important to understand key demographics for the Manufacturing & Production Delivery Channel such as years of experience, educational background, length of job search and candidate personality traits. As you can see, 47.25% of our network candidates have a 2 year college degree or higher, 43.62% have 10 or more years experience and more than 43% of candidates have chosen the Beyond.com Network within the first 2 weeks of their job search. This translates into a significant opportunity for your company to tap into a highly-talented, knowledgeable and fresh candidate pool.

| Experience Level | |
|------------------|--------|
| Less than 1 year | 5.4% |
| 1-3 Years | 11.32% |
| 3-5 Years | 22.56% |
| 5-10 Years | 17.09% |
| 10-15 Years | 13.99% |
| 15-20 Years | 12.75% |
| 21+ Years | 16.88% |

| Educational Background | |
|------------------------|--------|
| Post Graduate Degree | 9.75% |
| 4 Year College Degree | 27.00% |

| Length of Job Search | |
|----------------------|--------|
| Just Started | 32.42% |
| 2 Weeks | 11.16% |
| 4 Weeks | 10.04% |
| 6 Weeks | 5.52% |
| 2 Months | 7.25% |
| 3 Months | 7.21% |
| 6 Months | 14.38% |
| 9 Months | 1.99% |
| 12 Months | 1.17% |
| Over 1 Year | 8.85% |

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| | |
|-----------------------|--------|
| 2 Year College Degree | 10.5% |
| Some College | 21.2% |
| High School Diploma | 30.71% |

Channel Personality Type:

The leading personality type: **ISFJ** (Introvert, Sensor, Feeler, Judger)
ISFJ traits include: cautious, gentle, and thoughtful; hesitant until they know people well then affectionate and caring; very literal and aware of the physical world; uncompromising about personal standards and easily offended; diligent and conscientious, organized and decisive. The most important thing to ISFJs is living a stable, predictable life and helping people in real ways.

Start with Us...

Beyond.com will help maximize your campaign today. Contact us now at LPSales@Beyond.com or by dialing 1-866-694-5627. Together we will help you Go Beyond!